

FOR IMMEDIATE RELEASE:

September, 2017, Nautic Alert Gives Boat Owner Confidence During Hurricane Harvey

Charlotte, NC: When hurricanes and severe storms strike, boaters often find themselves on-edge hoping they don't receive the dreaded high-water alert, and hoping their float switches and pumps are up for the job and in working order. As Hurricane Harvey unleashed its fury onto Galveston, TX, one owner of an Island Packet 485 with a Nautic Alert system onboard received notifications during the heaviest of storms that not only confirmed all was well, but enabled him to get insight into exactly what was occurring in his bilge.

During the heaviest of rains, Nicholas' Nautic Alert Insight detected unusual high-pump activity, which would normally indicate a leak was starting to develop. Indeed, abnormal amounts of water were making its way into the bilge as a result of the deluge. Nicholas was made aware of the abnormal activity in real-time as it developed, including the exact water level details at that time. After a few hours, however, as the rain tapered off, the Nautic Alert Insight recognized and notified Nicholas that the rate of incoming water had gone back to normal, giving him confidence that all was well.

Shortly thereafter, Nicholas queried the Iridium-based Insight from his phone, and the system responded with the current water level, number of pump cycles, and bilge temperature. Nautic Alert's unique ability to detect issues well in advance of high-water conditions delivered information Nicholas needed to decide if and how urgent a response was needed, which is a unique advantage of the Nautic Alert system. High-water detection alarms cannot detect issues with the pump, plumbing, or electrical like the patented Nautic Alert Nevata controller can, and thus, a boat owner utilizing a high-water alarm only finds out when the boat is sinking and the bilge system has failed. With a Nautic Alert system, issues are detected and notified in real-time when an issue develops and the bilge system is still functioning. In fact, the Nevata automatically tests the pumps every week to ensure there are no surprises when storms like Hurricane Harvey arise—it is simply the most proactive solution for preventing bilge-related disasters ever created.

The Nautic Alert team even checked the system's event log during the storm, and contacted Nicholas to make him aware of what was occurring, and explain the situation. "Excellent customer service and dedication to really prevent boat sinkings is what sets Nautic Alert apart from other monitoring solutions", said Nick Velado, VP of Engineering for Nautic Alert. "Having personally experienced the loss of a loved family boat is what drives us to re-invent technology that truly delivers exceptional results. I make it a point to personally engage every customer that purchases a system, so they can clearly understand what we do, how we do it, and build a relationship that lets them know their boat is in good hands with an open communication line and way to contact me personally should any questions come up. With a bilge controller that literally replaces a float switch from above, Nevata is a simple solution to a complex set of scenarios that can occur".

Nicholas said "The Nautic Alert did a lot more than alert me on bilge information; I was able to use all the sensors to get information on the boat status i.e. The geofence would have told me if the boat had broken away from the floating dock, and voltage levels dropping would have alerted me to power failure on the dock and given me advanced warning that I needed to switch to wind and solar. Installing Nautic Alert was a small price to pay for the comfort of knowing that the boat was doing fine in the storm. I bought the system for long distance cruising and remote monitoring but now I know the system is critical at the dock, especially during Hurricanes." In fact, Nautic Alert X2 adds a total of 13 apps designed to proactively protect in ways others cannot.

Nautic Alert X2 will be showcased at IBEX 2017, is Iridium-certified and available with Verizon LTE, and will be available through Gemeco Marine Accessories in Spring 2018. Designed by a former IBM employee with critical server development experience, Nautic Alert offers next-gen technology that makes it one of the most

advanced boat monitoring and security solutions available, and can even run continuously on solar powered boats.